

# People . . .

## Folkers Receives Spencer Award

Karl A. Folkers, executive director of fundamental research for Merck, Sharp & Dohme, will receive the 1959 Charles F. Spencer Award in Agricultural and Food Chemistry on Nov. 6. According to Dr. F. V. Morriss, chairman of the Spencer Award committee, Dr. Folkers was selected over 25 other nominees for his pioneering studies in the chemistry of vitamins. Dr. Morriss said: "As a pioneer in the chemistry of the vitamins, Dr. Folkers has contributed to nutrition, agriculture, and food chemistry in a practical way. The fortification of foodstuffs for animals and humans forms an integral part of our health and economy. The chemistry of the vitamins has given food and feed technologists tools for controlling their products. The poultry, swine, and beef industries are more efficient today because of this understanding of nutritional factors."

Ed Gottschalk and Dale H. Bartizal have been appointed sales representatives for American Mineral Spirits Co. Gottschalk has been in the company's sales service department. His territory will include Lake and Cook Counties, Ill. Bartizal's territory will include southern Wisconsin, northern Indiana and Illinois, and eastern Iowa.

John R. Sargent has been elected senior vice president for sales of Federal Chemical. He has been vice president for sales since 1945. William Morris Newman has joined the company as vice president for sales. He was formerly vice president and treasurer of Price Chemical.

Bruce H. McCully recently was named general manager of Consumers Cooperative Association, a position held by Howard A. Cowden, along with the presidency, for 31 years. Cowden continues as president and chief executive officer. McCully, formerly Cowden's first assistant, has been with the firm 29 years.

J. F. Best has been appointed technical service specialist in food, drug, and cosmetic colors for Allied's National Aniline Division. Previously, he was technical demonstrator, dye-stuffs, in the New York area.

William G. Hewitt, marketing analyst for Bunker Hill Co., has been appointed assistant to the president of the company. The former president of Pacific Guano Co., Hewitt will con-

tinue to work with problems pertaining to Bunker Hill's entry into the fertilizer industry, on diversification (with Harold E. Lee, vice president), and on marketing.

Francis Joseph Weiss, scientific consultant on food and nutrition, has joined the staff of the science and technology division of the Library of Congress as foreign research analyst.

James P. Flavin has been appointed field research representative for the South Central States by Chemagro. He has been in the product development section.

Arthur A. Checchi has resigned from FDA, where he was head of the food additive staff, to enter the economic consulting field. Einar T. Wulfsberg, who has been in FDA's bureau of program planning and appraisal, succeeds Checchi. Assisting Wulfsberg will be Alan T. Spiher, Jr., who was in the food standards branch of the bureau of biological and physical sciences. Frederick A. Cassidy will also be assisting Wulfsberg. Cassidy has been resident inspector at Scranton, Pa.

I. W. Tucker has opened an industrial research consulting office in Louisville, Ky., with affiliates in New York and Washington. Formerly with Brown & Williamson Tobacco Corp. as director of research and member of the board, Tucker specializes in research planning and program development for new and improved products and processes in the fields of natural products, foods, beverages, flavors, agricultural commodities, insecticides, enzymes, and related products and processes.

Richard R. Redle, Donald C. Mitchell, Julian F. Holloway, Edward J. Hallacy, and Hubert L. Balay have joined Spencer Chemical's sales and technical service staff. Redle will be sales representative in Michigan; Mitchell, Oklahoma sales representative; and Holloway, Arkansas sales representative. Hallacy will be technical service representative in the Southwest, and Balay, in the Northwest.

Arthur J. Siedler has been appointed chief of the division of biochemistry and nutrition of the American Meat Institute Foundation. He has been with AMIF since 1951.

George E. Miner has been appointed to the newly created position of West Coast representative for Du Pont

garden products. He has been in a similar post in the Philadelphia area.

James R. Costello has been named to head the combined operation of the process development and pilot plant sections of Chemagro. Costello has been head of process development. Also promoted were Kenneth H. Rattenbury, to assistant supervisor in charge of the laboratory group, and James H. Vines, who will be in charge of the pilot plant group.

J. T. Thurston has been named manager of research and development for the agricultural division of American Cyanamid. New director of biological sciences for the division is E. L. R. Stokstad, and T. H. Jukes has been named director of chemical research.

John W. Yale, Jr., formerly plant pathologist for Union Oil and for Olin Mathieson, has been appointed manager of research and development for Pent-a-vate, Inc., which is building a new soil conditioner process plant and laboratory at Lindsay, Calif.

Francis R. Utermohlen has been named district agronomist for Calspray in the Southwest, working out of the company's Phoenix, Ariz., office. He was sales representative in Whittier, Calif.

R. J. Fosdick has transferred from Cedar Rapids, Iowa, to Texas City, Texas, to become assistant sales manager for mixed fertilizers in the Southwest for Smith-Douglass.

Loren Hillman has been appointed district sales manager in northern California for Collier Carbon & Chemical. His headquarters will be in Sacramento.

W. A. Peters, Jr., has been named manager for marketing-western operations for Allied Chemical & Dye.

Aaron M. Altschul, chief research chemist of USDA's Southern Utilization Research & Development Division, is in Israel for 60 days, under the auspices of FAO, to guide Israeli scientists in the search for ways to improve that nation's diet through increased use of vegetable proteins.

R. F. Brush, Root-Lowell Corp., has been elected president of the National Sprayer & Duster Association. Elected first and second vice presidents, respectively, were E. H. Matthewson, Universal Metal Products Co., and R. B. Chapin, R. E. Chapin Mfg. Works, Inc.

**Fred S. Hirsekorn** has been appointed technical service representative for Frontier Chemical Co. He had been senior process engineer.

**Horrall Harrington** has been appointed manager of commercial development for Davidson-Kennedy Associates Co. He was with Miller-Davis.

**Paul Blizzard** has transferred from salesman to home-office agronomist for Virginia-Carolina Chemical Corp.

**A. V. Marcolin** has been named assistant manager of the chemical and fertilizer sales division of Consolidated Mining & Smelting. He will be responsible for off-shore export sales.

**W. G. C. Forsyth** has joined United Fruit Co. He was senior scientist and director of the Colonial Microbiological Research Institute in Trinidad. He will be responsible for United Fruit's laboratory and field research in nine Latin American countries. His headquarters will be in La Lima, Honduras.

**William A. Lorenz** has been promoted to traffic manager of the mixed fertilizer division of Davison Chemical, succeeding **George Kraus**, who has retired. He has been assistant traffic manager.

**Donald S. Arnold** has been named

manager of research at the main plant at Trona, Calif., of American Potash. He was head of the high energy chemicals section of the Henderson, Nev., laboratory, and he succeeds **Donald E. Garrett**, who recently resigned to enter his own business.

**C. L. Monson** has been named to manage the new Northwest district sales office of Spencer Chemical's agricultural chemicals division at Omaha, Neb. He was manager of national accounts for Spencer.

**M. E. Lewis** has been named vice president of Armour & Co. He continues as head of Armour Industrial Chemical Co., which was formed last June from the old ammonia and chemical divisions of the company.

**Walter J. Kilmer** has been made manager of the Detroit sales division for U. S. Industrial Chemicals, succeeding **Fred M. Henley**, who is retiring. Kilmer has been sales representative at Buffalo, N. Y.

**Lewis B. Williams** has been named chief agronomist for Federal Chemical. He has been agronomist for the Nashville Division since 1953.

**Loy A. Everett** has been appointed sales manager of Commercial Solvents' agricultural chemicals sales department,

succeeding **Clyde T. Marshall**, who has resigned. Everett has been assistant sales manager.

**Thomas D. Crawford**, recent graduate of Purdue in agricultural education, has joined Monsanto's organic chemicals division sales department.

**Otis W. Allen** has been appointed research specialist in the research, engineering, and development division of International Minerals. He will concentrate on techniques of producing higher analysis plant food materials and will serve as the division's expert on phosphate technology.

**J. Paul Ekberg, Jr.**, has been appointed to the new position of product director for agricultural chemicals in Monsanto's organic division. He was assistant director of sales planning.

**B. E. Adams** has been elected president of Sunshine Plant Food Co., Clovis, N. M. He has been executive vice president. Former president, **E. F. Williams**, has been named chairman.

**M. R. Clarkson** has been named to the newly created position of associate administrator of USDA's Agricultural Research Service. Succeeding him as deputy administrator is **William L. Popham**, who has been assistant administrator for regulatory programs.

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